



AMITY TECHNICAL PLACEMENT CENTRE

DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA

Dr Lal Path Labs **Campus Recruitment - 2018 Passing Out Batch**

Company	Dr Lal PathLabs Ltd
Website	www.lalpathlabs.com
Batch	2018 Passing Out Batch
Date of Campus	5th Jan 2018
Time	9:00 am
Venue	F1 Seminar Hall
Job Title	Trainee- Sales
Eligible Degrees	B.tech / M.Tech/ B.Sc / M.Sc/B.Pharma/ M.Pharma/ MBA
Eligible Branches	Biotech/ Pharma
Eligibility Criteria	No Criteria
Location	Pan India
Compensation (CTC)	Monthly Stipend Rs.22,000 + TA+ DA(As per norms)+ other Benefits (for MBA & M. Tech) Monthly Stipend : Rs.20,000/- Per Month + TA+ DA(As per norms)+ other Benefits (For B.Tech, B.Pharma etc.) For B.Sc : Rs. 18,000/- Per Month + TA+ DA(As per norms)+ other Benefits
Roles & Responsibilities	• Maintain existing buisness, raport building with clients and explore new buisness opportunities. • Relationship building with key clients and doctors.Generating sales and provides new leads. • To outsmart compitition through Market penetration • Identify prospective customers within specified territory. • Ensuring to maintain excellent relationship with prospects, leads & customers in designated territory. • Tracking progress of their centers and less • Keeping eye on competitors, providing market intelligence and service improvement suggestions to superiors. • Meeting & Exceeding personal monthly sales targets of territory and ensuring 100% collections • Providing timely MIS and data to management • Detailing doctors on our USP
Recruitment Process	Presentation , Written Test, GD, PI

Documents Required	1. Clipboard for Writing Exam – (Must Bring) 2. Campus ID Card (Mandatory) 3. College ID Card (Original + Photocopy) 4. Passport Size Color Photos - (5 Nos.) 5. Photocopies of all Mark sheets (X, XII, B.Tech All Semesters) 6. Updated Resume - (5 Nos.) 7. Government ID - (Original + Photocopy) 8. A4 sheets for rough work – (Min 10 Rough Sheets)		
Shortlisted Students	Amity University Enrollment No.	STUDENT NAME	
	A7104114041	VARTIKA NISHAD	
	A7100216014	SATYA MISHRA	
	A7100216025	MS. MALLIKA SINGH	
	A7104114047	TARAN PREET SINGH	
	A0504114055	Soumta sinha	
	A20223113001	PARUL YADAV	
	A20223113014	BHOOMIKA YADAV	
	A20223113006	PRIYANKA MEHTA	
	A8413314016	AMIT KUMAR SINGH	
	A8413314016	AMIT KUMAR SINGH	
	A7100216013	PAYAL ARYA	
	A0510716001	ASHWANI PRATAP YADAV	
	A0523113060	JAYITA GHOSH	
	A0504314019	PRACHI GERA	
	A8413314005	Mr. Apar Sharma	
	A0404114147	SONU GOYAL	
	A0523113010	JAHNAVI KAMDAR	
	A8413314012	PRANJAL KUMAR	
	A0523113008	ABHISHEK KUMAR	
	A8413314013	ABHISHEK KUMAR NAYAK	
	A8413314001	RISHABH GUPTA	
	A0546214006	ADITYA SEN GUPTA	
	A0504114068	APURVA PRASAD	
	A0572814005	MANYA CHOPRA	
	A0523113059	MOHIT RANA	
	A8413314008	SHIVAM YADAV	
	A0504114130	AABHAS ARYA	
	A0504114106	DIKSHA KAUL	
	A0523113066	TUSHAR KUKREJA	
	A0523113007	ABHISHEK SHARMA	
	A0523113072	POOJA GHOSH	
	A0523113017	SAYAN KUMAR	
	A7100216010	JAYANKA SINGH	
	A0500116005	ROHAN RAKSHIT	
	A0523113052	SANJANA VIJ	
	A8413314006	PREM SAGAR PRASAD	
	A7100216004	AKSHAT TIWARI	
	A0523113001	SHUBHAM SHARMA	
	A0523113035	CHAITANYA VYAS	
	A052311301	NIKHAT PARVEEN	

	A0523113030	DHEERAJ GUPTA
	A0500116001	SUNNY THAKUR
	A0504314017	SABEEHA KHAN
	A0523113091	VRINDA VASHISHT
	A0523113089	TRIPTI JOSHI
	A0572814009	SOUMYA ARYA
	A0523113080	MOHIT KOHLI
	A0523113056	ISHITA SRIVASTAVA
	A0504114070	PRIYAL JUNEJA
	A0523113083	HIMANSHI
	A0504114044	SIDDHARTH BARDIYA
	A0546214012	PUSHKAR PATHAK
	A0504114023	JAYA MANOCHA
	A0504114043	SIDDHARTHA MISHRA
	A0523113078	Shambhavi Kumar
	A0523113014	ANKITA SINHA
	A0523113062	Abhishek kumar singh
	A0523113015	NEHA MADHWANI
	A0546214014	AMIT KUMAR YADAV
	A8413314014	SANJU KUMARI
	A0504114032	DIKSHANT BASHAMBU
	A0510716009	DIVYANI VERMA
	A0510716013	APARNA CHAUHAN
	A0523113044	ARITRAJIT BHADURI
	A0504114031	SANCHITA SANYAL
	A0572814006	DEEPANSHU GARG
	A0504114024	NIKITA PRIYADARSHINI
	A0546214005	PUJA KUMARI
	A510716017	SURABHI GHOSH
	A0504114027	ALOK SHRIVASTAVA
	A7100216007	TWINKLE UPRETI
	A0523713002	RANADEEP JUNG RAYAMAJHI
	A0523113069	SONAKSHI VERMA
	A0504114016	PRITAM SEN
	A0510716016	INSHA ABASS
	A0523113022	KARANDEEP SINGH
	A0504114037	VAISHNAVI
	A0504114125	AKASH CHAUHAN
	A0523113004	ANKITA PANDEY
	A0579315009	Maryam Manzoor
	A0504415003	NAIRITI

My Best Wishes are with you!

Prof. Dr. Ajay Rana

Advisor